

Profit And Loss StatementFor July 99 (Period 7)
07/01/99 Through 07/31/99

Revenues	Period To Date	Year To Date
400-0010 Sales - Product A, Location One	0.00	101,327.01
400-0020 Sales - Product A, Location Two	0.00	76,657.58
400-0030 New Account	0.00	0.00
401-0010 Sales - Product B, Location One	0.00	84,288.56
401-0020 Sales - Product B, Location Two	0.00	51,344.63
402-0010 Sales - Product C, Location One	0.00	47,969.99
402-0020 Sales - Product C, Location Two	0.00	42,012.93
410-0000 Sales - Service Contracts	0.00	33,125.00
420-0000 Sales - Miscellaneous	0.00	14,270.45
430-0000 Interest Income	0.00	4,413.10
440-0010 Sales Allowances - Division One	0.00	2,366.81-
440-0020 Sales Allowances - Division Two	0.00	1,649.40-
	0.00	451,393.04
Total Income	0.00	451,393.04
Accounts Payable		
200-0000 Accounts Payable - Trade Accounts	0.00	271,652.93-
201-0000 Accounts Payable - CA - Sales Tax	0.00	19,759.73-
202-0000 Accounts Payable - CA Payroll Taxes	0.00	51,101.88-
	0.00	342,514.54 -
Other Payables		
203-0000 Accounts Payable - Other	0.00	4,813.54-
204-0000 Payroll Deductions Payable	0.00	6,824.50-
204-0010 Payroll Deductions Payable	0.00	10,924.89-
204-0020 Payroll Deductions Payable	0.00	8,604.15-
210-0000 Notes Payable - Short Term	0.00	6,110.50-
215-0000 Accrued Salaries	0.00	22,798.38-
220-0000 Notes Payable - Union Bank	0.00	270,781.32-
230-0000 Notes Payable - Equipment Purchase	0.00	48,648.60-
	0.00	379,505.88 -
Cost of Goods Sold		
450-0010 Cost Of Goods Sold - Prod A, Loc 1	0.00	20,750.37
450-0020 Cost Of Goods Sold - Prod A, Loc 2	0.00	19,200.24
460-0010 Cost Of Goods Sold - Prod B, Loc 1	0.00	14,638.97
460-0020 Cost Of Goods Sold - Prod B, Loc 2	0.00	15,502.58
470-0010 Cost Of Goods Sold - Prod C, Loc 1	0.00	14,975.57
470-0020 Cost Of Goods Sold - Prod C, Loc 2	0.00	13,957.94
480-0000 Cost Of Goods Sold - Other	0.00	13,842.09
485-0000 Materials Variance	0.00	0.00
486-0000 Direct Labor Variance	0.00	0.00
487-0000 Overhead Labor Variance	0.00	0.00
488-0000 Purchase Price Variance	0.00	0.00

ADD+ON Demonstration Company

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Cost of Goods Sold

	Period To Date	Year To Date
489-0000 Inventory Purchases	0.00	0.00
490-0000 Discounts Earned	0.00	0.00
	0.00	112,867.76

Operating Expenses

500-0000 Salaries & Wages - Temporaries	0.00	0.00
500-0010 Salaries & Wages - Location One	0.00	35,880.00
500-0020 Salaries & Wages - Location Two	0.00	28,200.00
501-0000 Pr Taxes & Fringes - Temporaries	0.00	280.02
501-0010 Payroll Taxes & Fringes - Loc. 1	0.00	8,440.87
501-0020 Payroll Taxes & Fringes - Loc 2	0.00	6,424.15
510-0010 Direct Labor Applied To Inventory-1	0.00	80.00-
510-0020 Direct Labor Applied To Inventory-2	0.00	0.00
511-0010 Overhead Labor Applied To Invent-1	0.00	96.00-
511-0020 Overhead Labor Applied To Invent-2	0.00	0.00
520-0010 Advertising Expense - Location One	0.00	1,238.61
520-0020 Advertising Expense - Location Two	0.00	938.39
530-0010 Rent Allocation - Location One	0.00	10,600.00
530-0020 Rent Allocation - Location Two	0.00	7,400.00
540-0010 Building Maintenance - Location One	0.00	1,104.90
540-0020 Building Maintenance - Location Two	0.00	1,098.98
550-0010 Travel & Entertainment - Loc. One	0.00	1,977.85
550-0020 Travel & Entertainment - Loc. Two	0.00	1,784.30
560-0010 Equipment Lease & Maint. - Loc. One	0.00	1,686.86
560-0020 Equipment Lease & Maint. - Loc. Two	0.00	1,113.14
570-0010 Depreciation Expense - Location One	0.00	5,921.88
570-0020 Depreciation Expense - Location Two	0.00	2,731.26
580-0010 Freight - Location One	0.00	813.62
580-0020 Freight - Location Two	0.00	519.54
590-0010 Insurance Allocation - Location One	0.00	2,000.00
590-0020 Insurance Allocation - Location Two	0.00	2,000.00
591-0010 Dues & Subscriptions - Location One	0.00	1,170.00
591-0020 Dues & Subscriptions - Loc. Two	0.00	1,044.50
	0.00	124,192.87

G&A And Selling Exp

600-0010 Accounting Fees - Location One	0.00	1,799.35
600-0020 Accounting Fees - Location Two	0.00	1,950.32
601-0010 Legal Expense - Location One	0.00	3,851.82
601-0020 Legal Expense - Location Two	0.00	3,073.49
605-0010 Contracted Services - Location One	0.00	2,442.20
605-0020 Contracted Services - Location Two	0.00	3,089.70
610-0010 Office Supplies - Location One	0.00	4,060.13
610-0020 Office Supplies - Location Two	0.00	2,755.21
620-0010 Postage - Location One	0.00	871.37
620-0020 Postage - Location Two	0.00	654.89

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630-0010 Telephone Expense - Location One	0.00	2,953.74
630-0020 Telephone Expense - Location One	0.00	2,274.49
640-0010 Utilities Expense - Location One	0.00	1,459.29
640-0020 Utilities Expense - Location Two	0.00	986.99
660-0010 Interest Expense - Location One	0.00	1,500.00
660-0020 Interest Expense - Location Two	0.00	1,300.00
670-0010 Misc. Expense - Location One	0.00	870.33
670-0020 Misc. Expense - Location Two	0.00	849.00
690-0000 Insurance Expense - Allocation Acct	0.00	1,450.00
690-5000 Rent Expense - Allocation Account	0.00	650.00
	0.00	38,842.32
Total Expense	0.00	446,117.47 -
Profit/Loss	0.00	897,510.51