

ADD+ON Demonstration Company
General Ledger Trial BalanceFor July 99 (Period 7)
07/01/99 Through 07/31/99

Account	Description	Beginning Balance		Period To Date		Ending Balance	
		Debit	Credit	Debit	Credit	Debit	Credit
Cash In Bank							
101-0000	Cash In Bank - First National	798,492.89				798,492.89	
102-0000	Cash In Bank - Payroll	459,132.23				459,132.23	
103-0000	Petty Cash	397.90				397.90	
Total For Cash In Bank		1,258,023.02	0.00	0.00	0.00	1,258,023.02	0.00
Accounts Receivable							
104-0000	Accounts Receivable	642,364.93				642,364.93	
104-0100	Reserve For Bad Debt		35,000.00				35,000.00
105-0000	Notes Receivable	47,575.00				47,575.00	
Total For Accounts Receivable		689,939.93	35,000.00	0.00	0.00	689,939.93	35,000.00
Prepaid Expenses							
110-0000	Prepaid Expenses	17,450.83				17,450.83	
Total For Prepaid Expenses		17,450.83	0.00	0.00	0.00	17,450.83	0.00
Inventory							
120-0010	Inventory - Warehouse 1	98,263.27				98,263.27	
120-0020	Inventory - Warehouse 2	58,926.22				58,926.22	
125-0010	Work In Process	2,555.63				2,555.63	
Total For Inventory		159,745.12	0.00	0.00	0.00	159,745.12	0.00
Land & Improvements							
130-0000	Land	92,300.00				92,300.00	
140-0000	Leasehold Improvements	64,518.75				64,518.75	
150-0000	Vehicles	85,167.71				85,167.71	
160-0000	Furniture And Fixtures	33,992.76				33,992.76	
170-0000	Capital Equipment	67,407.22				67,407.22	
180-0000	Accumulated Depreciation		34,653.14				34,653.14
Total For Land & Improvements		343,386.44	34,653.14	0.00	0.00	343,386.44	34,653.14
Prepaid Deposits							
190-0000	Deposits	6,152.50				6,152.50	
Total For Prepaid Deposits		6,152.50	0.00	0.00	0.00	6,152.50	0.00

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Accounts Payable							
200-0000	Accounts Payable - Trade Accounts		271,652.93				271,652.93
201-0000	Accounts Payable - CA - Sales Tax		19,759.73				19,759.73
202-0000	Accounts Payable - CA Payroll Taxes		51,101.88				51,101.88
Total For Accounts Payable		0.00	342,514.54	0.00	0.00	0.00	342,514.54
Other Payables							
203-0000	Accounts Payable - Other		4,813.54				4,813.54
204-0000	Payroll Deductions Payable		6,824.50				6,824.50
204-0010	Payroll Deductions Payable		10,924.89				10,924.89
204-0020	Payroll Deductions Payable		8,604.15				8,604.15
210-0000	Notes Payable - Short Term		6,110.50				6,110.50
215-0000	Accrued Salaries		22,798.38				22,798.38
220-0000	Notes Payable - Union Bank		270,781.32				270,781.32
230-0000	Notes Payable - Equipment Purchase		48,648.60				48,648.60
Total For Other Payables		0.00	379,505.88	0.00	0.00	0.00	379,505.88
Stockholder's Equity							
300-0000	Common Stock		300,000.00				300,000.00
310-0000	Paid In Capital		250,000.00				250,000.00
320-0000	Retained Earnings - Prior Year		955,434.19				955,434.19
Total For Stockholder's Equity		0.00	1,505,434.19	0.00	0.00	0.00	1,505,434.19
Revenues							
400-0010	Sales - Product A, Location One		101,327.01				101,327.01
400-0020	Sales - Product A, Location Two		76,657.58				76,657.58
401-0010	Sales - Product B, Location One		84,288.56				84,288.56
401-0020	Sales - Product B, Location Two		51,344.63				51,344.63
402-0010	Sales - Product C, Location One		47,969.99				47,969.99
402-0020	Sales - Product C, Location Two		42,012.93				42,012.93
410-0000	Sales - Service Contracts		33,125.00				33,125.00
420-0000	Sales - Miscellaneous		14,270.45				14,270.45
430-0000	Interest Income		4,413.10				4,413.10
440-0010	Sales Allowances - Division One	2,366.81				2,366.81	
440-0020	Sales Allowances - Division Two	1,649.40				1,649.40	
Total For Revenues		4,016.21	455,409.25	0.00	0.00	4,016.21	455,409.25
Cost of Goods Sold							
450-0010	Cost Of Goods Sold - Prod A, Loc 1	20,750.37				20,750.37	
450-0020	Cost Of Goods Sold - Prod A, Loc 2	19,200.24				19,200.24	
460-0010	Cost Of Goods Sold - Prod B, Loc 1	14,638.97				14,638.97	

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Cost of Goods Sold							
460-0020	Cost Of Goods Sold - Prod B, Loc 2	15,502.58				15,502.58	
470-0010	Cost Of Goods Sold - Prod C, Loc 1	14,975.57				14,975.57	
470-0020	Cost Of Goods Sold - Prod C, Loc 2	13,957.94				13,957.94	
480-0000	Cost Of Goods Sold - Other	13,842.09				13,842.09	
Total For Cost of Goods Sold		112,867.76	0.00	0.00	0.00	112,867.76	0.00

Operating Expenses

500-0010	Salaries & Wages - Location One	35,880.00				35,880.00	
500-0020	Salaries & Wages - Location Two	28,200.00				28,200.00	
501-0000	Pr Taxes & Fringes - Temporaries	280.02				280.02	
501-0010	Payroll Taxes & Fringes - Loc. 1	8,440.87				8,440.87	
501-0020	Payroll Taxes & Fringes - Loc 2	6,424.15				6,424.15	
510-0010	Direct Labor Applied To Inventory-1		80.00				80.00
511-0010	Overhead Labor Applied To Invent-1		96.00				96.00
520-0010	Advertising Expense - Location One	1,238.61				1,238.61	
520-0020	Advertising Expense - Location Two	938.39				938.39	
530-0010	Rent Allocation - Location One	10,600.00				10,600.00	
530-0020	Rent Allocation - Location Two	7,400.00				7,400.00	
540-0010	Building Maintenance - Location One	1,104.90				1,104.90	
540-0020	Building Maintenance - Location Two	1,098.98				1,098.98	
550-0010	Travel & Entertainment - Loc. One	1,977.85				1,977.85	
550-0020	Travel & Entertainment - Loc. Two	1,784.30				1,784.30	
560-0010	Equipment Lease & Maint. - Loc. One	1,686.86				1,686.86	
560-0020	Equipment Lease & Maint. - Loc. Two	1,113.14				1,113.14	
570-0010	Depreciation Expense - Location One	5,921.88				5,921.88	
570-0020	Depreciation Expense - Location Two	2,731.26				2,731.26	
580-0010	Freight - Location One	813.62				813.62	
580-0020	Freight - Location Two	519.54				519.54	
590-0010	Insurance Allocation - Location One	2,000.00				2,000.00	
590-0020	Insurance Allocation - Location Two	2,000.00				2,000.00	
591-0010	Dues & Subscriptions - Location One	1,170.00				1,170.00	
591-0020	Dues & Subscriptions - Loc. Two	1,044.50				1,044.50	
Total For Operating Expenses		124,368.87	176.00	0.00	0.00	124,368.87	176.00

G&A And Selling Exp

600-0010	Accounting Fees - Location One	1,799.35				1,799.35	
600-0020	Accounting Fees - Location Two	1,950.32				1,950.32	
601-0010	Legal Expense - Location One	3,851.82				3,851.82	
601-0020	Legal Expense - Location Two	3,073.49				3,073.49	
605-0010	Contracted Services - Location One	2,442.20				2,442.20	
605-0020	Contracted Services - Location Two	3,089.70				3,089.70	
610-0010	Office Supplies - Location One	4,060.13				4,060.13	
610-0020	Office Supplies - Location Two	2,755.21				2,755.21	
620-0010	Postage - Location One	871.37				871.37	

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G&A And Selling Exp

620-0020	Postage - Location Two	654.89				654.89	
630-0010	Telephone Expense - Location One	2,953.74				2,953.74	
630-0020	Telephone Expense - Location One	2,274.49				2,274.49	
640-0010	Utilities Expense - Location One	1,459.29				1,459.29	
640-0020	Utilities Expense - Location Two	986.99				986.99	
660-0010	Interest Expense - Location One	1,500.00				1,500.00	
660-0020	Interest Expense - Location Two	1,300.00				1,300.00	
670-0010	Misc. Expense - Location One	870.33				870.33	
670-0020	Misc. Expense - Location Two	849.00				849.00	
690-0000	Insurance Expense - Allocation Acct	1,450.00				1,450.00	
690-5000	Rent Expense - Allocation Account	650.00				650.00	
Total For G&A And Selling Exp		38,842.32	0.00	0.00	0.00	38,842.32	0.00
Total For Report		2,754,793.00	2,752,693.00	0.00	0.00	2,754,793.00	2,752,693.00

Total Assets	2,405,044.70
Total Liabilities	0.00
Total Equity	1,505,434.19
Total Income	451,393.04
Total Expenses	446,117.47 -
Net Income/(Loss)	897,510.51