

**STATEMENT OF
REVENUES & EXPENDITURES
All Profit & Loss Accounts**

Company
All Branches and Departments
AS OF 08/31/02

PERIOD AUG ENDING 08/02	PERCENT	PERIOD AUG ENDING 08/01	PERCENT		YEAR TO DATE 2002	PERCENT	YEAR TO DATE 2001	PERCENT
Revenues								
91,206.94	56.9 %	68,332.72	48.4 %	Sales	592,413.45	48.1 %	549,296.78	48.8 %
23,497.50	14.7 %	19,884.81	14.1 %	Sales	169,785.38	13.8 %	159,845.36	14.2 %
35,713.10	22.3 %	33,890.85	24.0 %	Sales	286,604.02	23.3 %	260,546.25	23.1 %
6,702.61	4.2 %	6,202.03	4.4 %	Sales	52,360.08	4.3 %	47,679.97	4.2 %
68.22	0.0 %	66.84	0.1 %	Miscellaneous Income	490.07	0.0 %	491.12	0.0 %
24.18	0.0 %	20.32	0.0 %	Miscellaneous Income	161.02	0.0 %	151.78	0.0 %
42.43	0.0 %	42.10	0.0 %	Miscellaneous Income	308.12	0.0 %	309.33	0.0 %
14.86	0.0 %	13.48	0.0 %	Miscellaneous Income	99.96	0.0 %	99.07	0.0 %
136.28	0.1 %	8,043.79	5.7 %	Consulting & Design	81,540.01	6.6 %	66,318.62	5.9 %
0.00	0.0 %	3,128.15	2.2 %	Consulting & Design	31,657.01	2.6 %	25,790.58	2.3 %
389.49	0.2 %	308.96	0.2 %	Finance Charges	2,806.12	0.2 %	2,390.38	0.2 %
110.45	0.1 %	89.90	0.1 %	Finance Charges	813.69	0.1 %	695.60	0.1 %
156.66	0.1 %	144.36	0.1 %	Finance Charges	1,233.73	0.1 %	1,142.83	0.1 %
29.87	0.0 %	26.42	0.0 %	Finance Charges	226.98	0.0 %	209.15	0.0 %
200.75	0.1 %	203.01	0.1 %	Interest Income	1,626.04	0.1 %	3,251.07	0.3 %
50.97	0.0 %	49.03	0.0 %	Interest Income	384.17	0.0 %	376.86	0.0 %
1,004.93	0.6 %	509.93	0.4 %	Discounts Taken	5,238.01	0.4 %	4,099.22	0.4 %
292.62	0.2 %	148.39	0.1 %	Discounts Taken	1,524.44	0.1 %	1,192.87	0.1 %
531.34	0.3 %	70.39	0.1 %	Discounts Taken	2,955.55	0.2 %	2,145.24	0.2 %
96.27	0.1 %	12.89	0.0 %	Discounts Taken	539.91	0.0 %	392.58	0.0 %
160,269.47	100.0 %	141,188.37	100.0 %	Total Revenues	1,232,767.76	100.0 %	1,126,424.66	100.0 %
Cost of Sales								
55,233.64	34.5 %	46,914.67	33.2 %	Cost of Goods Sold	403,845.92	32.8 %	379,952.23	33.7 %
14,976.76	9.3 %	12,252.56	8.7 %	Cost of Goods Sold	104,392.32	8.5 %	97,606.15	8.7 %
25,139.96	15.7 %	23,721.01	16.8 %	Cost of Goods Sold	200,544.43	16.3 %	182,570.61	16.2 %
4,135.64	2.6 %	3,735.76	2.7 %	Cost of Goods Sold	31,661.33	2.6 %	28,816.01	2.6 %
367.13	0.2 %	221.71	0.2 %	Freight	2,277.32	0.2 %	1,745.36	0.2 %
116.38	0.1 %	64.52	0.1 %	Freight	672.25	0.1 %	507.91	0.1 %
311.64	0.2 %	85.63	0.1 %	Freight	1,299.97	0.1 %	868.65	0.1 %
59.36	0.0 %	15.68	0.0 %	Freight	240.22	0.0 %	158.97	0.0 %
100,340.51	62.6 %	87,011.54	61.6 %	Total Cost of Sales	744,933.76	60.4 %	692,225.89	61.5 %
59,928.96	37.4 %	54,176.83	38.4 %	Gross Profit	487,834.00	39.6 %	434,198.77	38.6 %
General & Administrative Expenses								
273.25	0.2 %	145.19	0.1 %	Purchases - Miscellaneous	2,717.57	0.2 %	2,219.11	0.2 %
78.87	0.1 %	42.27	0.0 %	Purchases - Miscellaneous	790.17	0.1 %	645.77	0.1 %
159.00	0.1 %	227.29	0.2 %	Purchases - Miscellaneous	1,076.60	0.1 %	1,310.43	0.1 %

PERIOD AUG ENDING 08/02	PERCENT	PERIOD AUG ENDING 08/01	PERCENT		YEAR TO DATE 2002	PERCENT	YEAR TO DATE 2001	PERCENT
29.61	0.0 %	41.58	0.0 %	Purchases - Miscellaneous	197.54	0.0 %	239.80	0.0 %
442.30	0.3 %	407.93	0.3 %	Inventory Adjustments	3,828.77	0.3 %	3,279.37	0.3 %
129.64	0.1 %	118.70	0.1 %	Inventory Adjustments	1,115.10	0.1 %	954.29	0.1 %
144.89	0.1 %	134.61	0.1 %	Inventory Adjustments	1,262.43	0.1 %	1,082.19	0.1 %
45.75	0.0 %	44.42	0.0 %	Inventory Adjustments	414.54	0.0 %	357.12	0.0 %
1,334.70	0.8 %	885.78	0.6 %	Sales Tax	7,638.46	0.6 %	6,943.52	0.6 %
297.38	0.2 %	257.77	0.2 %	Sales Tax	2,131.78	0.2 %	2,020.57	0.2 %
494.22	0.3 %	425.91	0.3 %	Sales Tax	3,330.97	0.3 %	2,640.96	0.2 %
110.75	0.1 %	77.93	0.1 %	Sales Tax	629.87	0.1 %	483.29	0.0 %
14,026.37	8.8 %	10,176.89	7.2 %	Salaries	104,248.08	8.5 %	81,291.78	7.2 %
4,245.00	2.7 %	2,961.48	2.1 %	Salaries	28,446.32	2.3 %	23,655.92	2.1 %
3,500.00	2.2 %	5,716.38	4.1 %	Salaries	30,435.07	2.5 %	48,288.46	4.3 %
1,125.00	0.7 %	1,046.11	0.7 %	Salaries	9,898.30	0.8 %	8,836.80	0.8 %
2,039.75	1.3 %	3,337.11	2.4 %	Payroll Taxes	25,120.33	2.0 %	25,736.34	2.3 %
325.51	0.2 %	971.10	0.7 %	Payroll Taxes	7,045.09	0.6 %	7,489.25	0.7 %
279.25	0.2 %	1,613.18	1.1 %	Payroll Taxes	11,675.82	1.0 %	12,896.08	1.1 %
86.05	0.1 %	295.22	0.2 %	Payroll Taxes	2,175.21	0.2 %	2,360.00	0.2 %
192.02	0.1 %	0.00	0.0 %	401(k) Employer Expense	1,102.02	0.1 %	0.00	0.0 %
36.57	0.0 %	0.00	0.0 %	401(k) Employer Expense	237.44	0.0 %	0.00	0.0 %
212.47	0.1 %	82.13	0.1 %	Employee Expenses	1,856.64	0.2 %	1,507.75	0.1 %
62.27	0.0 %	23.92	0.0 %	Employee Expenses	540.73	0.0 %	438.77	0.0 %
76.93	0.1 %	84.70	0.1 %	Employee Expenses	661.85	0.1 %	648.23	0.1 %
14.65	0.0 %	15.51	0.0 %	Employee Expenses	121.69	0.0 %	118.63	0.0 %
651.76	0.4 %	87.44	0.1 %	Entertainment	3,542.44	0.3 %	3,389.75	0.3 %
335.93	0.2 %	25.44	0.0 %	Entertainment	1,158.05	0.1 %	986.42	0.1 %
95.98	0.1 %	85.51	0.1 %	Entertainment	1,705.80	0.1 %	1,569.60	0.1 %
21.99	0.0 %	15.66	0.0 %	Entertainment	316.59	0.0 %	287.24	0.0 %
400.12	0.3 %	264.33	0.2 %	Travel	5,417.78	0.4 %	6,703.96	0.6 %
55.57	0.0 %	28.88	0.0 %	Travel	1,053.49	0.1 %	1,566.56	0.1 %
644.64	0.4 %	488.37	0.4 %	Travel	5,558.47	0.5 %	5,234.33	0.5 %
11.12	0.0 %	12.99	0.0 %	Travel	375.64	0.0 %	346.78	0.0 %
1,168.26	0.7 %	1,184.39	0.8 %	Depreciation Expense	9,320.58	0.8 %	9,496.18	0.8 %
348.96	0.2 %	344.66	0.2 %	Depreciation Expense	2,721.28	0.2 %	2,763.39	0.3 %
777.95	0.5 %	329.59	0.2 %	Depreciation Expense	2,980.31	0.2 %	2,345.56	0.2 %
126.64	0.1 %	60.31	0.0 %	Depreciation Expense	529.67	0.0 %	429.23	0.0 %
112.45	0.1 %	219.25	0.2 %	Office Expense	1,493.00	0.1 %	1,651.86	0.2 %
34.08	0.0 %	63.79	0.1 %	Office Expense	435.81	0.0 %	480.69	0.0 %
166.97	0.1 %	146.56	0.1 %	Office Expense	1,234.66	0.1 %	1,217.36	0.1 %
27.25	0.0 %	26.81	0.0 %	Office Expense	222.64	0.0 %	222.78	0.0 %
196.33	0.1 %	61.03	0.0 %	Auto & Truck Expense	1,934.58	0.2 %	743.93	0.1 %
53.99	0.0 %	17.76	0.0 %	Auto & Truck Expense	559.82	0.1 %	216.48	0.0 %
201.24	0.1 %	18.05	0.0 %	Auto & Truck Expense	694.94	0.1 %	356.67	0.0 %
39.27	0.0 %	3.30	0.0 %	Auto & Truck Expense	129.61	0.0 %	65.26	0.0 %
129.42	0.1 %	110.55	0.1 %	Miscellaneous Expense	785.77	0.1 %	586.98	0.1 %
26.84	0.0 %	32.16	0.0 %	Miscellaneous Expense	217.84	0.0 %	170.81	0.0 %
89.47	0.1 %	100.56	0.1 %	Miscellaneous Expense	422.13	0.0 %	413.67	0.0 %
15.66	0.0 %	18.39	0.0 %	Miscellaneous Expense	76.53	0.0 %	75.69	0.0 %
25.96	0.0 %	32.83	0.0 %	Bank Charges	193.52	0.0 %	163.55	0.0 %
8.26	0.0 %	9.55	0.0 %	Bank Charges	57.02	0.0 %	47.60	0.0 %
20.65	0.0 %	14.85	0.0 %	Bank Charges	134.10	0.0 %	117.04	0.0 %
4.13	0.0 %	2.71	0.0 %	Bank Charges	24.89	0.0 %	21.41	0.0 %
1,032.84	0.6 %	577.93	0.4 %	Discounts Given	5,830.32	0.5 %	4,645.79	0.4 %

PERIOD AUG ENDING 08/02	PERCENT	PERIOD AUG ENDING 08/01	PERCENT		YEAR TO DATE 2002	PERCENT	YEAR TO DATE 2001	PERCENT
233.83	0.2 %	168.18	0.1 %	Discounts Given	1,629.91	0.1 %	1,351.92	0.1 %
1,042.83	0.7 %	788.70	0.6 %	Advertising	4,744.73	0.4 %	3,945.20	0.4 %
297.95	0.2 %	229.52	0.2 %	Advertising	1,375.21	0.1 %	1,148.06	0.1 %
446.93	0.3 %	524.93	0.4 %	Advertising	2,178.78	0.2 %	2,223.05	0.2 %
74.48	0.1 %	96.05	0.1 %	Advertising	391.41	0.0 %	406.81	0.0 %
227.80	0.1 %	56.34	0.0 %	Printing	1,091.65	0.1 %	1,581.69	0.1 %
67.00	0.0 %	16.39	0.0 %	Printing	318.38	0.0 %	460.27	0.0 %
35.18	0.0 %	41.39	0.0 %	Printing	494.10	0.0 %	653.60	0.1 %
5.02	0.0 %	7.56	0.0 %	Printing	89.00	0.0 %	119.60	0.0 %
244.60	0.2 %	104.58	0.1 %	Dues & Subscriptions	1,231.59	0.1 %	959.78	0.1 %
45.85	0.0 %	30.43	0.0 %	Dues & Subscriptions	333.06	0.0 %	279.30	0.0 %
103.55	0.1 %	57.30	0.0 %	Dues & Subscriptions	662.23	0.1 %	484.19	0.0 %
15.00	0.0 %	10.48	0.0 %	Dues & Subscriptions	117.24	0.0 %	88.60	0.0 %
150.17	0.1 %	136.37	0.1 %	Postal Expense	1,006.12	0.1 %	963.08	0.1 %
43.32	0.0 %	39.69	0.0 %	Postal Expense	292.40	0.0 %	280.25	0.0 %
80.86	0.1 %	67.80	0.1 %	Postal Expense	580.99	0.1 %	460.94	0.0 %
14.44	0.0 %	12.40	0.0 %	Postal Expense	105.97	0.0 %	84.35	0.0 %
186.88	0.1 %	127.83	0.1 %	Telephone	1,304.80	0.1 %	1,277.10	0.1 %
52.46	0.0 %	37.19	0.0 %	Telephone	377.77	0.0 %	371.63	0.0 %
75.41	0.1 %	57.28	0.0 %	Telephone	616.74	0.1 %	452.00	0.0 %
13.11	0.0 %	10.48	0.0 %	Telephone	112.18	0.0 %	82.72	0.0 %
2,250.63	1.4 %	1,962.52	1.4 %	Taxes & Licenses	16,573.00	1.3 %	13,208.05	1.2 %
700.00	0.4 %	571.11	0.4 %	Taxes & Licenses	4,785.81	0.4 %	3,843.55	0.3 %
900.14	0.6 %	804.11	0.6 %	Taxes & Licenses	6,586.45	0.5 %	5,225.21	0.5 %
175.60	0.1 %	147.14	0.1 %	Taxes & Licenses	1,223.45	0.1 %	956.20	0.1 %
703.58	0.4 %	686.88	0.5 %	Insurance Expense	5,616.41	0.5 %	4,622.82	0.4 %
150.00	0.1 %	281.43	0.2 %	Insurance Expense	2,137.21	0.2 %	1,828.82	0.2 %
165.12	0.1 %	165.00	0.1 %	Rental Expense	1,320.12	0.1 %	1,320.00	0.1 %
350.88	0.2 %	351.00	0.3 %	Rental Expense	2,807.88	0.2 %	2,808.00	0.3 %
985.69	0.6 %	706.50	0.5 %	Legal & Professional	6,946.69	0.6 %	6,521.93	0.6 %
203.00	0.1 %	205.59	0.2 %	Legal & Professional	1,937.64	0.2 %	1,897.88	0.2 %
255.85	0.2 %	190.76	0.1 %	Legal & Professional	1,752.35	0.1 %	1,743.29	0.2 %
50.90	0.0 %	34.92	0.0 %	Legal & Professional	324.76	0.0 %	319.03	0.0 %
743.94	0.5 %	880.00	0.6 %	Utilities	6,589.12	0.5 %	6,561.07	0.6 %
209.83	0.1 %	256.10	0.2 %	Utilities	1,910.77	0.2 %	1,909.28	0.2 %
801.17	0.5 %	656.84	0.5 %	Utilities	4,896.53	0.4 %	4,369.87	0.4 %
152.60	0.1 %	120.22	0.1 %	Utilities	902.05	0.1 %	799.68	0.1 %
48,841.53	30.5 %	44,157.77	31.3 %	Total General & Administrative Expense	383,190.17	31.1 %	357,369.82	31.7 %
11,087.43	6.9 %	10,019.06	7.1 %	Net Profit or Loss	104,643.83	8.5 %	76,828.95	6.8 %